

NCL International Logistics (NCL TB)

Transport - Logistics

Market Cap: USD30.7m

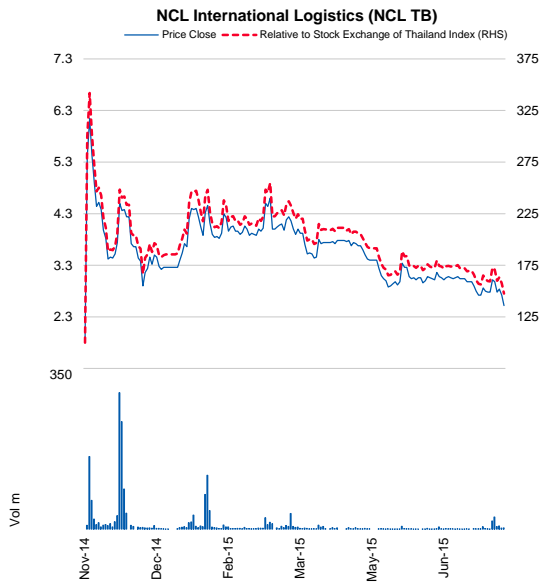
Sell (from Buy)

Target Price: THB2.10

Price: THB2.52

ประกาศหยุดโครงการท่าเรือระนอง

Macro	◆◆◆
Risks	◆◆
Growth	◆◆
Value	◆◆



Source: Bloomberg

Avg Turnover (THB/USD)	5.16m/0.15m
Cons. Upside (%)	-16.7
Upside (%)	-16.7
52-wk Price low/high (THB)	1.80 - 6.15
Free float (%)	27
Share outstanding (m)	420
Shareholders (%)	
Kitti Phuathavornskul	41.2
K-SME Venture Capital Management	14.3

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(22.7)	(17.1)	(32.6)	(41.7)	
Relative	(19.3)	(14.1)	(24.8)	(35.8)	

Veena Naidu, License No. 24418, +66 2862 9752

veena.na@rhbgrou.com

Naruedom Mujjalinkool +66 2862 9229

naruedom.mu@rhbgrou.com

NCL ประกาศหยุดดำเนินงานท่าเรือระนองเริ่มตั้งแต่ 16 กรกฎาคมนี้เป็นต้นไป โดยเราปรับคำแนะนำลงเป็น "ขาย" ที่ราคาเป้าหมาย 2.10 บาท (จาก 3.84 บาท, 17% downside) อีกทั้งผู้บริหารอยู่ระหว่างการเจรจากับกรมการท่าเรือที่จะตัดสินใจว่าการหยุดดำเนินการจะหยุดถาวรหรือไม่ ซึ่งถือเป็นปัจจัยลบกับ NCL เนื่องจากท่าเรือระนองถือเป็น catalyst ในการเติบโตในอนาคต

◆ สัญญเสี่ยลูกค้ารายใหญ่

NCL ประกาศหยุดดำเนินงานท่าเรือระนอง-ยางกุ้ง เริ่มตั้งแต่วันที่ 16 กรกฎาคมนี้เป็นต้นไป จากการแข่งขันที่รุนแรงในท่าเรือแหลมฉบังซึ่งคู่แข่งได้ลดค่าบริการลงถึง 20% อีกทั้งในเดือนมีนาคม ท่าเรือดังกล่าวถือว่าเป็นศูนย์กลางในการขนส่งและการค้าระหว่างพม่าเนื่องจากใช้เวลาส่งออกสินค้าจากประเทศไทยไปยังอาเซียนด้วยระยะเวลาสั้นกว่า (3 วัน) หากเทียบกับท่าเรือแหลมฉบัง (14-20 วัน)

◆ สิ่งที่จะเกิดขึ้นต่อไป

NCL อยู่ระหว่างการเจรจากับกรมการท่าเรือสัมปทานการดำเนินงานและการขายอุปกรณ์และสินทรัพย์ที่เกี่ยวข้อง และได้หยุดต่อสัญญาเดินเรือเป็นที่เรียบร้อยแล้ว

◆ แนวโน้มรายได้ลดลงเล็กน้อยแต่จะกระทบกำไร

เนื่องจากท่าเรือระนองคิดเป็นสัดส่วน 11% ของรายได้ NCL รวมในปีนี้ เราจึงคาดว่ารายได้จะลดลงเป็น 1.06 พันล้านบาท (เดิม 1.11 พันล้านบาท) อย่างไรก็ตามจะกระทบต่อกำไรสุทธิอย่างมีนัยสำคัญ (-67% y-o-y) เนื่องจาก NCL จำเป็นต้องตั้งสำรองค่าใช้จ่ายเพื่อการลงทุนสำหรับการบริการท่าเรือดังกล่าว (ตัดจำหน่ายสินทรัพย์ 1-2 ล้านบาทและค่าเช่าคอนเทนเนอร์เป็นต้นทุนคงที่มูลค่า 4-8 ล้านบาท) จุดให้กำไรสุทธิลดลงอย่างมีนัยสำคัญเป็น 6.4 ล้านบาทในปี 2558 และ 28.3 ล้านบาทในปี 2559 (คิดเป็นอัตรากำไรสุทธิที่ 0.61%/2.48% ในปี 2558/59) โดยเราได้ปรับลดเป้ารายได้ลง 14.6% เป็น 1.05 พันล้านบาทในปี 2558 และ 9% เป็น 1.14 พันล้านบาทในปี 2559 ตามลำดับส่วนประเมินอัตรากำไรขั้นต้นทรงตัวที่ 18% ก่อนจะเพิ่มขึ้นเป็น 19.2% ในปี 2559

◆ ปรับคำแนะนำลงเป็น "ขาย" ที่ราคาเป้าหมายปี 2559 เท่ากับ 2.10 บาท (เดิม 3.84 บาท)

จากสถานการณ์ที่ยังไม่แน่นอน ผู้บริหารยังอยู่ระหว่างการเจรจาว่าจะหยุดดำเนินงานชั่วคราวหรือถาวร โดยเราปรับคำแนะนำลงเป็น "ขาย" ที่ราคาเป้าหมายปี 2559 เท่ากับ 2.10 บาทอิงจากสมมติฐานการหยุดดำเนินงานทั้งหมดที่ท่าเรือระนอง

Forecasts and Valuations	Dec-12	Dec-13	Dec-14	Dec-15F	Dec-16F
Total turnover (THBm)	726	929	915	1,049	1,144
Reported net profit (THBm)	3.1	41.6	19.5	6.4	28.3
Recurring net profit (THBm)	3.1	41.6	19.5	6.4	28.3
Recurring net profit growth (%)	(57.3)	1255.1	(53.0)	(67.2)	341.3
Recurring EPS (THB)	0.01	0.13	0.05	0.02	0.07
DPS (THB)	0.00	0.00	0.02	0.01	0.03
Recurring P/E (x)	215	20	48	165	37
P/B (x)	6.73	5.02	3.25	3.22	3.09
P/CF (x)	na	17.5	10.9	49.1	15.2
Dividend Yield (%)	0.0	0.0	0.9	0.3	1.3
EV/EBITDA (x)	29.5	12.5	18.9	22.4	14.4
Return on average equity (%)	3.9	29.2	8.0	2.0	8.4
Net debt to equity (%)	102.1	74.2	8.3	20.5	9.5
Our vs consensus EPS (adjusted) (%)				0.0	0.0

Source: Company data, RHB

Figure 1: NCL's DCF valuation

	2016F	2017F	2018F	2019F	2020F	2021F	2022F	2023F	2024F	2025F
EBIT	43	65	87	102	126	134	146	160	172	181
Taxes	(8)	(13)	(18)	(21)	(26)	(28)	(31)	(34)	(37)	(39)
EBIAT	35	52	69	81	99	106	115	126	135	142
D&A	36	38	40	46	52	52	52	60	63	62
Capex	(51)	(51)	(82)	(82)	(52)	(53)	(103)	(83)	(54)	(55)
Chg. In NWC	(6)	6	21	8	7	6	7	6	7	7
FCF	26	33	7	37	92	99	58	96	137	142
PV of FCF	21	25	5	23	51	50	26	40	52	54

LT growth	2.0%
WACC	10.2%
Terminal value	1,663
Sum of FCF PV	365
NPV of terminal	602
Enterprise value	967
Int-bearing debt	(143)
Cash	57
Equity value	882
# shares	420
DCF Fair value	<u><u>2.10</u></u>

Source: RHB

Figure 2: Peer comparison

Logistic Company	Bloomberg ticker	Market cap USDm	Currency	Market price	P/E			P/BV			EV/EBITDA		Div yield (%)	
					14	15F	16F	14	15F	16F	14	15F	14	15F
NCL Logistics	NCL TB	37.8	THB	3.04	54.3	105	30	4.2	3.22	3.09	16.5	22.4	0.8	0.3
Kiattana Transport	KIAT TB	93.1	THB	1.05	37.6	nm	nm	4.5	nm	nm	8.4	nm	2.7	nm
Freight Management Holding	FMH MK	68.3	MYR	1.53	8.9	12.8	11.1	1.5	1.4	nm	7.1	6.4	3.2	3.5
Vibrant Group	VIBG SP	185.1	SGD	0.10	5.9	nm	nm	0.7	nm	nm	11.3	nm	5.4	nm
Average (excluding NCL)					15.8	12.8	11.1	1.4	nm	10.3	6.5	3.8	3.5	

Source: Bloomberg, RHB

Figure 3: NCL's revenue forecasts



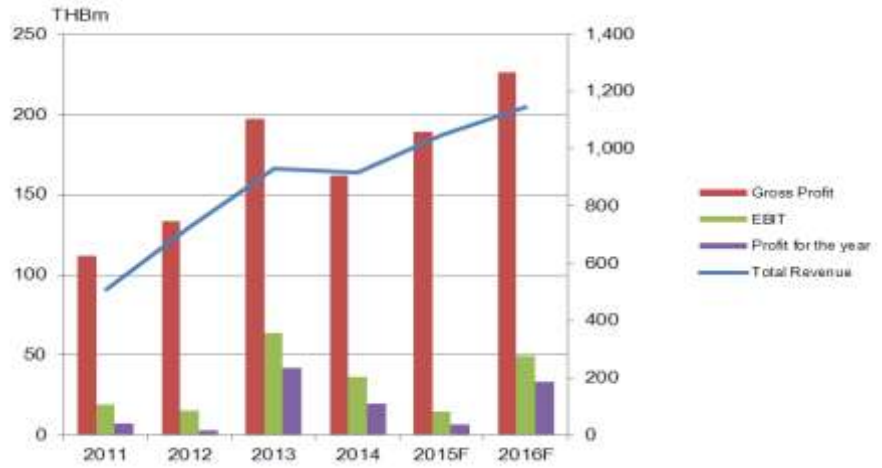
Source: Company data, RHB

Figure 4: NCL's GPMs, EBITDA margins and NPMs



Source: Company data, RHB

Figure 5: NCL's revenue, gross profit, EBIT and net profit



Source: Company data, RHB

Financial Exhibits

Profit & Loss (THBm)	Dec-12	Dec-13	Dec-14	Dec-15F	Dec-16F
Total turnover	726	929	915	1,049	1,144
Cost of sales	(593)	(732)	(753)	(861)	(925)
Gross profit	133	197	162	189	219
Gen & admin expenses	(82)	(111)	(122)	(150)	(158)
Selling expenses	(37)	(29)	(11)	(26)	(27)
Operating profit	14	57	29	12	34
Operating EBITDA	24	71	46	45	69
Depreciation of fixed assets	(10)	(13)	(17)	(33)	(36)
Operating EBIT	14	57	29	12	34
Net income from investments	-	-	(0)	(2)	-
Other recurring income	2	7	7	4	9
Interest expense	(9)	(10)	(11)	(7)	(7)
Pre-tax profit	6	53	26	8	36
Taxation	(3)	(12)	(6)	(2)	(8)
Profit after tax & minorities	3	42	20	6	28
Reported net profit	3	42	20	6	28
Recurring net profit	3	42	20	6	28

Source: Company data, RHB

Cash flow (THBm)	Dec-12	Dec-13	Dec-14	Dec-15F	Dec-16F
Operating profit	14	57	29	12	34
Depreciation & amortisation	10	13	17	33	36
Change in working capital	(13)	(16)	32	(22)	20
Other operating cash flow	(4)	11	27	7	(6)
Operating cash flow	7	65	106	30	84
Interest received	1	1	1	-	-
Interest paid	(9)	(10)	(11)	(7)	(7)
Tax paid	(8)	(9)	(10)	(2)	(8)
Cash flow from operations	(10)	47	86	22	70
Capex	(18)	(7)	(71)	(51)	(51)
Other investing cash flow	(1)	0	(43)	(2)	16
Cash flow from investing activities	(19)	(7)	(113)	(53)	(35)
Dividends paid	-	-	(25)	(3)	(14)
Proceeds from issue of shares	80	-	165	-	-
Increase in debt	(38)	21	(75)	8	19
Other financing cash flow	(12)	(10)	(11)	-	-
Cash flow from financing activities	30	11	54	5	5
Cash at beginning of period	4	6	57	84	57
Total cash generated	2	51	27	(27)	39
Implied cash at end of period	6	57	84	57	97

Source: Company data, RHB

Financial Exhibits

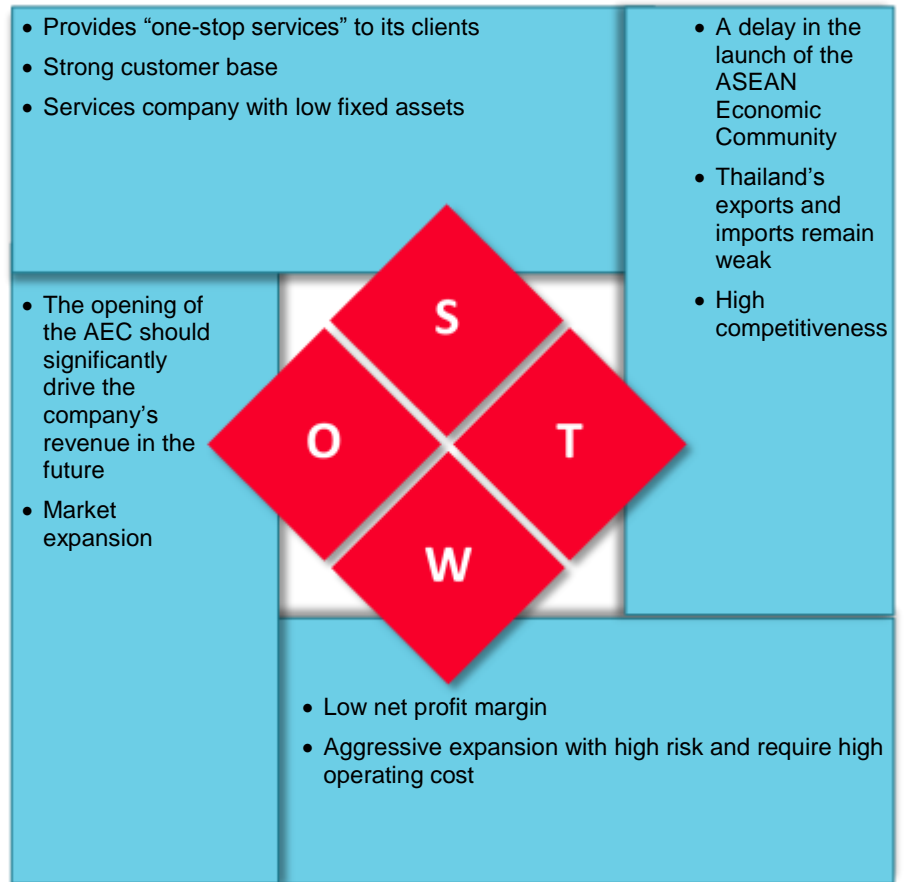
Balance Sheet (THBm)	Dec-12	Dec-13	Dec-14	Dec-15F	Dec-16F
Total cash and equivalents	6	57	84	57	97
Accounts receivable	135	157	106	144	157
Total current assets	141	215	190	201	254
Total investments	60	61	105	107	91
Tangible fixed assets	146	169	215	233	248
Intangible assets	1	1	4	4	4
Total other assets	13	14	20	21	23
Total non-current assets	220	245	344	365	366
Total assets	362	460	534	566	620
Short-term debt	68	125	83	104	92
Accounts payable	76	73	63	83	101
Other current liabilities	29	38	27	23	37
Total current liabilities	173	236	172	209	230
Total long-term debt	63	53	28	21	38
Other liabilities	5	7	8	7	8
Total non-current liabilities	67	60	36	28	46
Total liabilities	240	297	209	237	277
Share capital	81	81	105	105	105
Retained earnings reserve	(8)	33	29	33	47
Other reserves	49	49	191	191	191
Shareholders' equity	122	163	325	329	343
Other equity	-	-	(0)	-	-
Total equity	122	163	325	329	343
Total liabilities & equity	362	460	534	566	620

Source: Company data, RHB

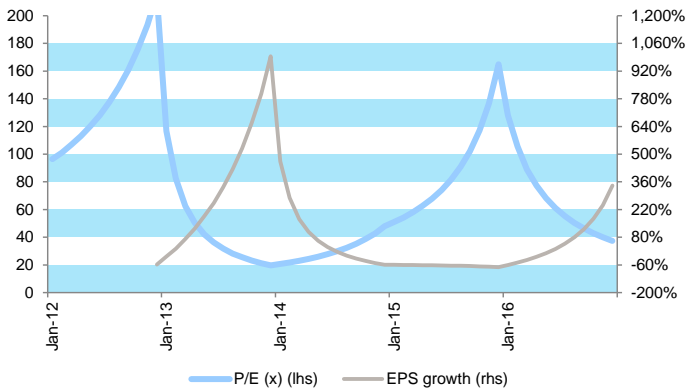
Key Ratios (THB)	Dec-12	Dec-13	Dec-14	Dec-15F	Dec-16F
Revenue growth (%)	42.9	27.9	(1.5)	14.6	9.0
Operating profit growth (%)	(7.8)	311.3	(49.2)	(57.0)	171.1
Net profit growth (%)	(57.3)	1255.1	(53.0)	(67.2)	341.3
EPS growth (%)	(57.4)	994.5	(59.0)	(70.9)	341.3
BVPS growth (%)	97.9	34.2	54.2	1.0	4.3
Operating margin (%)	1.9	6.1	3.2	1.2	3.0
Net profit margin (%)	0.4	4.5	2.1	0.6	2.5
Return on average assets (%)	1.0	10.1	3.9	1.2	4.8
Return on average equity (%)	3.9	29.2	8.0	2.0	8.4
Net debt to equity (%)	102.1	74.2	8.3	20.5	9.5
DPS	0.00	0.00	0.02	0.01	0.03
Recurrent cash flow per share	(0.04)	0.14	0.23	0.05	0.17

Source: Company data, RHB

SWOT Analysis

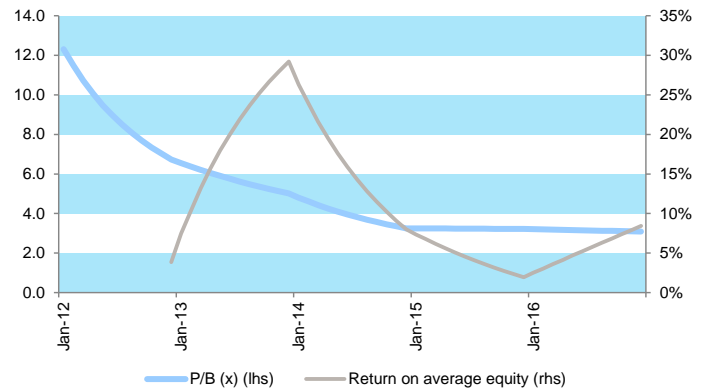


P/E (x) vs EPS growth



Source: Company data, RHB

P/BV (x) vs ROAE



Source: Company data, RHB

Company Profile

NCL International Logistics (NCL) is a logistics provider that offers services such as the planning and managing of the flow of goods, customs brokerage, inventory management, and domestic transportation by trucks and trailers.

Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2015-06-09	Buy	3.84	3.02

Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

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Kuala Lumpur

RHB Research Institute Sdn Bhd
Level 11, Tower One, RHB Centre
Jalan Tun Razak
Kuala Lumpur
Malaysia
Tel : +(60) 3 9280 2185
Fax : +(60) 3 9284 8693

Hong Kong

RHB OSK Securities Hong Kong Ltd.
12th Floor
World-Wide House
19 Des Voeux Road
Central, Hong Kong
Tel : +(852) 2525 1118
Fax : +(852) 2810 0908

Singapore

**RHB Research Institute Singapore
Pte Ltd (formerly known as DMG & Partners Research
Pte Ltd)**
10 Collyer Quay
#09-08 Ocean Financial Centre
Singapore 049315
Tel : +(65) 6533 1818
Fax : +(65) 6532 6211

Jakarta

PT RHB OSK Securities Indonesia
Wisma Mulia, 20th Floor
Jl. Jend. Gatot Subroto No. 42
Jakarta 12710, Indonesia
Tel : +(6221) 2783 0888
Fax : +(6221) 2783 0777

Shanghai

RHB OSK (China) Investment Advisory Co. Ltd.
Suite 4005, CITIC Square
1168 Nanjing West Road
Shanghai 20041
China
Tel : +(8621) 6288 9611
Fax : +(8621) 6288 9633

Phnom Penh

RHB OSK Indochina Securities Limited
No. 1-3, Street 271
Sangkat Toeuk Thla, Khan Sen Sok
Phnom Penh
Cambodia
Tel: +(855) 23 969 161
Fax: +(855) 23 969 171

Bangkok

RHB OSK Securities (Thailand) PCL
10th Floor, Sathorn Square Office Tower
98, North Sathorn Road, Silom
Bangrak, Bangkok 10500
Thailand
Tel: +(66) 2 862 9999
Fax : +(66) 2 862 9799

Thai Institute of Directors Association (IOD) – Corporate Governance Report Rating 2014



Excellent

BAFS	HANA	KTB	SAMART	SIM
BCP	INTUCH	MINT	SAMTEL	SPALI
BTS	IRPC	PSL	SAT	TISCO
CPN	IVL	PTT	SC	TMB
EGCO	KBANK	PTTEP	SCB	TOP
GRAMMY	KKP	PTTGC	SE-ED	



Very Good

AAV	BKI	DTAC	KSL	NMG	PS	SNP	TIPCO	UAC
ACAP	BLA	DTC	LANNA	NSI	PT	SPI	TK	VGI
ADVANC	BMCL	EASTW	LH	OCC	QH	SSF	TKT	VNT
ANAN	BROOK	EE	LHBANK	OFM	RATCH	SSI	TNITY	WACOAL
AOT	CENDEL	ERW	LOXLEY	PAP	ROBINS	SSSC	TNL	
ASIMAR	CFRESH	GBX	LPN	PE	RS	STA	TOG	
ASK	CIMBT	GC	MACO	PG	S&J	SVI	TRC	
ASP	CK	GFPT	MC	PHOL	SAMCO	TCAP	TRUE	
BANPU	CNT	GUNKUL	MCOT	PJW	SCC	TF	TSTE	
BAY	CPF	HEMRAJ	NBC	PM	SINGER	THAI	TSTH	
BBL	CSL	HMPRO	NCH	PPS	SIS	THANI	TTA	
BECL	DELTA	ICC	NINE	PR	SITHAI	THCOM	TTW	
BIGC	DRT	KCE	NKI	PRANDA	SNC	TIP	TVO	



Good

2S	AQUA	CCET	EA	IFS	MAKRO	NTV	PRG	SIAM	STPI	TIC	TUF
AF	ARIP	CGD	ESSO	IHL	MATCH	NUSA	PRIN	SIRI	SUC	TICON	TVD
AH	AS	CGS	FE	INET	MBK	NWR	PTG	SKR	SWC	TIW	TWFP
AHC	ASIA	CHOW	FORTH	IRC	MBKET	NYT	QLT	SMG	SYMC	TKS	UMI
AIT	AYUD	CI	FPI	IRCP	MEGA	OGC	QTC	SMK	SYNEX	TLUXE	UP
AJ	BEAUTY	CKP	GENCO	ITD	MFC	OISHI	RCL	SMP	SYNTEC	TMI	UPF
AKP	BEC	CM	GL	KBS	MFEC	PACE	SABINA	SMT	TASCO	TMT	UPOIC
AKR	BFIT	CMR	GLOBAL	KGI	MJD	PATO	SALEE	SOLAR	TBSP	TNDT	UT
AMANA	BH	CSC	GLOW	KKC	MODERN	PB	SCBLIF	SPC	TEAM	TPC	UV
AMARIN	BJC	CSP	GOLD	KTC	MONO	PDI	SCCC	SPCG	TFD	TPCORP	UWC
AMATA	BJCHI	CSS	HOTPOT	L&E	MOONG	PICO	SCG	SPPT	TFI	TRT	VIH
AP	BOL	DCC	HTC	LRH	MPG	PPM	SEAFSCO	SST	THANA	TRU	WAVE
APCO	BTNC	DEMCO	HTECH	LST	MTI	PPP	SEOIL	STANLY	THIP	TSC	WHA
APCS	BWG	DNA	HYDRO	MAJOR	NC	PREB	SFP	STEC	THREL	TTCL	WIN
											WINNER
											YUASA
											ZMICO

ช่วงคะแนน	Score Range	สัญลักษณ์ Number of Logo	ความหมาย	Description
90 - 100		▲▲▲▲▲	ดีเลิศ	Excellent
80 - 89		▲▲▲▲	ดีมาก	Very Good
70 - 79		▲▲▲	ดี	Good
60 - 69		▲▲	ดีพอใช้	Satisfactory
50 - 59		▲	ผ่าน	Pass
ต่ำกว่า 50		No logo given	N/A	N/A
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อนึ่ง ผลการสำรวจดังกล่าว เป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูแลกิจการบริษัทจดทะเบียนไทยเท่านั้น ดังนั้นผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังจากดังกล่าว ทั้งนี้บริษัทหลักทรัพย์ อาร์เอสบี โอเอส เค จำกัด (มหาชน) มิได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจดังกล่าวแต่อย่างใด